Request for Proposal: Digital Risk Protection (DRP) Platform

Solution

Table of Contents

- 1. Introduction and Background
- 2. Project Objectives
- 3. Scope of Work
- 4. Technical Requirements
- 5. Functional Requirements
- 6. Vendor Qualifications
- 7. Evaluation Criteria
- 8. Submission Guidelines
- 9. Timeline

1. Introduction and Background

This Request for Proposal (RFP) outlines requirements for a comprehensive Digital Risk Protection (DRP) platform that will protect our organization's digital assets, brand reputation, and customer data across the surface, deep, and dark web while providing comprehensive endpoint protection capabilities.

Organization Overview

- Global enterprise seeking to enhance digital security posture
- Operating across multiple jurisdictions with varied regulatory requirements
- Supporting 10,000+ endpoints and digital assets
- Current digital footprint includes web properties, social media presence, and mobile applications

Current Security Posture

- Existing endpoint protection solution reaching end-of-life
- Limited visibility into external digital risks
- Manual processes for brand protection and threat monitoring
- Need for automated response capabilities

2. Project Objectives

Primary objectives for implementing a DRP platform:

- 1. Enhance protection against advanced digital threats through:
 - Comprehensive digital asset monitoring
 - Real-time threat detection and response
 - Automated incident management
 - Proactive risk mitigation
- 2. Improve threat intelligence capabilities with:
 - External risk monitoring
 - Deep and dark web surveillance
 - Social media threat detection
 - Brand protection
- 3. Streamline security operations through:
 - Automated response workflows
 - Integrated threat management
 - Centralized security controls
 - Enhanced visibility

3. Scope of Work

Digital Asset Protection

1. Digital Footprint Mapping

- Asset discovery and inventory
- Vulnerability assessment
- Surface/deep/dark web monitoring
- Risk assessment

2. Threat Monitoring

- AI-powered detection
- Machine learning algorithms
- Phishing scheme identification
- Data leak detection

3. Response and Mitigation

- Automated takedown services
- Phishing site removal
- Fake account elimination
- Incident response workflows

4. Technical Requirements

1. Platform Architecture

- Cloud-native architecture
- High availability (99.9% uptime)
- Real-time processing capabilities
- Scalable to 100,000+ assets
- Multi-tenant support

2. Integration Requirements

- REST API support
- SIEM integration (Splunk, QRadar)

- SOAR platform compatibility
- Active Directory integration
- SSO support (SAML 2.0)

3. Security Requirements

- SOC 2 Type II certification
- End-to-end encryption
- Role-based access control
- Multi-factor authentication
- Audit logging

5. Functional Requirements

5.1 Digital Footprint Mapping

Digital footprint mapping forms the foundation of your DRP strategy.

Prioritize solutions that offer automated, continuous discovery capabilities to ensure no digital assets go unmonitored and maintain an accurate inventory of your attack surface.

| Requirement | Sub-Requirement | Y/N | Notes |
|-----------------------------------|---|-----|-------|
| Asset Discovery and Monitoring | Automated digital asset discovery | | |
| | Asset classification and categorization | | |
| | Continuous monitoring capabilities | | |
| | Shadow IT detection | | |
| | Risk scoring for assets | | |
| Vulnerability Assessment | Surface web monitoring | | |
| | Deep web scanning | | |

| | Dark web surveillance |
|---------------------------|---------------------------------|
| | Infrastructure analysis |
| | Third-party risk evaluation |
| Attack Surface Management | Real-time surface visualization |
| | External perimeter monitoring |
| | Cloud asset discovery |
| | Domain/subdomain tracking |
| | Digital certificate monitoring |

5.2 Threat Monitoring and Analysis

Advanced AI and ML capabilities should be core components of your threat detection strategy. Look for solutions that combine multiple detection methods and can adapt to emerging threats while minimizing false positives.

| Requirement | Sub-Requirement | Y/N | Notes |
|----------------------|------------------------------------|-----|-------|
| AI-Powered Detection | Machine learning detection engines | | |
| | Behavioral analysis systems | | |
| | Pattern recognition | | |
| | Anomaly detection | | |
| | Predictive analytics | | |
| Data Protection | PII monitoring | | |
| | Financial data protection | | |
| | Source code security | | |
| | Credential monitoring | | |

| | Compliance verification | |
|------------------------|---------------------------------|--|
| Intelligence Gathering | Threat intelligence integration | |
| | Industry-specific feeds | |
| | Custom intelligence creation | |
| | Threat actor tracking | |
| | Campaign monitoring | |

5.3 Brand Protection

Brand protection requires comprehensive monitoring across multiple channels. Ensure the solution can quickly identify and respond to brand impersonation attempts across domains, social media, and other digital channels.

| Requirement | Sub-Requirement | Y/N | Notes |
|-------------------------|-----------------------------------|-----|-------|
| Domain Security | Domain monitoring | | |
| | Typosquatting detection | | |
| | DNS security | | |
| | SSL/TLS tracking | | |
| | Takedown services | | |
| Social Media Protection | Account monitoring | | |
| | Executive impersonation detection | | |
| | Hashtag tracking | | |
| | Threat identification | | |
| | Automated response | | |

Automation is key to scaling your digital risk protection efforts. Focus on solutions that offer flexible automation capabilities while maintaining appropriate human oversight for critical decisions.

| Requirement | Sub-Requirement | Y/N | Notes |
|-------------------|--------------------------|-----|-------|
| Incident Response | Automated playbooks | | |
| | Custom workflows | | |
| | Incident prioritization | | |
| | Notification systems | | |
| | Evidence collection | | |
| Takedown Services | Phishing site removal | | |
| | Content takedown | | |
| | Counterfeit removal | | |
| | Social media enforcement | | |
| | DMCA processing | | |

5.5 Reporting and Analytics

Effective reporting capabilities should provide both tactical and strategic insights. Look for customizable dashboards that can serve different stakeholder needs while maintaining drill-down capabilities for detailed analysis.

| Requirement | Sub-Requirement | Y/N | Notes |
|-------------|------------------------|-----|-------|
| Dashboards | Real-time threat views | | |
| | Custom analytics | | |
| | Executive reporting | | |
| | Trend analysis | | |

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